



Sales Professional

We are looking for a Full Time Sales Professional for our Corporate Office in Pasco, Washington.

JOB RESPONSIBILITIES: Manage assigned accounts • Call prospective customers and establish buying cycles and create a customer supplier relationship • Increase sales in respective accounts • Prepare sales information for customers • Establish buying influences, budgets, and purchasing criteria for assigned accounts • Secure and place orders, taking into consideration delivery dates and inventory levels for fulfillment • Develops sales plan with sales team for capturing and securing new customers/business • Customer service - respond and follow up to customer inquiries both in person and on the phone • Maintain well organized customer files • All other duties as assigned to ensure uninterrupted operations & customer service to include additional hours and shifts.

DESIRED SKILLS: Two years related experience in outside sales, with preference for commercial sales and/or experience in Petroleum Products/Petroleum Industry • High school diploma or general education degree (GED) • Excellent written and verbal communication skills • Strong analysis and judgment skills • Works well in a team environment.

Travel is required with this position. Valid Driver's License is required with good driving record and no DUI Convictions. Salary DOQ. Schedule is primarily days Mon-Fri, however may require eves & weekends.

Please apply via email to Kim@connelloil.com for our application.

EEO/AA/M/F/V/D